

Ashraf Bocktor MBA, PhD

+44 (0)7805 727222 ashraf.bocktor@cantab.net

LINKEDIN <https://www.linkedin.com/in/abbocktor/>

An accomplished professional with extensive experience (over 15 years) in project management, leadership, planning, tracking, process improvement and/or change management areas.

Good knowledge of financial asset management, energy/commodity trading business-power, emissions, gas, LNG, biogas and energy trading life cycle.

Savvy enough to liaise with senior management while remaining hands-on with the implementation teams and real time events.

A 'Big Picture' thinker who delivers innovation to organizations through mentoring and coaching other projects and teams, particularly in multicultural environments including setting up structures, tracking, evaluation and controls around new strategic and complex projects.

Relevant certifications in: Waterfall, Agile project management methodologies, change management and humanization of projects.

Worked internationally across 5 countries within private, public and charity sectors. Seeking Business Transformation and Project Delivery roles.

TECHNICAL COMPETENCIES /CERTIFICATIONS

- Agile Business Analysis
- MATLAB Data Analysis, Big Data Technologies
- Visio, JIRA, MS Project
- MS Office suite
- ADKAR (People Change Management)
- CQF (Quantitative Finance)
- MSP (Programme Management)
- Prince2 (Project Management)
- MOR (Risk Management)
- Scrum (Agile)

EDUCATION

University of St Gallen **2011**
Master of Business Administration (MBA) in General Management

University of Cambridge **2006**
Doctor of Philosophy (PhD) in Experimental Molecular Physics

Major achievement: Utilized a new technology to conduct innovative experiments that led to the observation of fundamental phenomena in resonance for the first time despite intensive research by many groups around the world for more than 30 years. The work was published in a special journal celebrating the 50th anniversary of the field of resonance scattering.

PROFESSIONAL CORE COMPETENCIES

- **Project Delivery Skills** - in both Waterfall and Agile project management environments, people engagement during business change/ transformation.
- **Leadership** - structure project and project teams, coordinate people and resources to design, implement and embed pragmatic solutions to challenging business problems. Provision of empowerment and encouragement to project teams. Lead the strategic design of training plans to drive end users toward the successful adoption of the new software and technology systems.
- **Strong Communication** - ability to engage with international professionals across diverse locations in multiple business units, serving as mediator for internal issues and conflicting priorities for members of cross-functional teams. Conducted presentations to stakeholders, end users and international clients. Multilingual fluency in English, German and Arabic.
- **Partnership Working** - relationship management and coordination with external parties assisting with larger projects, to ensure efficient and effective partnership.
- **Analytical Thinking and Creative Problem Solving** - the proactive identification, evaluation and diagnosis of the organization's current change adoption capabilities, to define and integrate strategic change management activities into operations. Developed diagnostic tool with colleagues to identify overall project management maturity of an organization and the areas of focus for improvement and build centralised portfolio project management office (PMO) capability.
- **Comprehensive Risk Management Experience** – acting as an 'early warning sensor' for the project sponsors; detects where project teams, members and the company may be uneasy. Utilises specific knowledge of financial risk management tools. Experienced across back, middle and front offices. Technical know-how of MTM, P&L, Financial Derivatives, Trade Capture, Valuation and Testing.
- **Entrepreneurial Skills and Commitment to Learning** - managed a team of 20 multidisciplinary professionals to enable value creation to end clients and development of 'First Generation' AI end-to-end people and business transformation software.
- **Due Diligence and Business Analysis** – skilled at turning business requirements into technical solutions and understanding the building blocks of complex programmes, assessing risks, recommending solutions and continuously monitoring business case of constituent projects and workstreams.

CAREER EXPERIENCE

- PATH (People at the heart): Consortium Lead** **2017-Current**
- Built a multi-disciplinary consortium of companies to empower internal talent and enhance the success rate of business transformation.
 - Developed an innovative business transformation software that fosters internal engagement and collaboration.
 - Integrated an organization strategic objective, its project

KEY SECTOR DELIVERY

- Utilities, Oil & Gas
- Science Research
- Technical Consultancy
- Legal & Professional Services
- Asset Liability Management
- Schools, SEN & Charities
- Funds of Hedge Funds
- Hospitality & NHS
- Higher Education
- Software Vendor
- FMCG
- Start-ups
- Apprenticeship

LANGUAGE FLUENCY

- English
- Arabic
- German
- Italian (basic)

VOLUNTEERING

Current: Cancer Research UK shop

Previous:

- Addenbrookes Hospital
- Cambridge Science and Engineering Experiments for Kids for schools

LEISURE

Poetry: I write purpose led poem with a comic touch in three languages (English, Arabic, and German).

Music: I play the guitar, DJ, and Latin dancing.

COMPLETE REFERENCES AVAILABLE ON REQUEST

"Ash is a highly intelligent operator. He has a profound knowledge and expertise in complex project management, where his organisational, analytical and relationship building skills are exemplary. He is a visionary with the ability to combine process and people to solve business issues. He builds rapport naturally and is a delight to work with." – Nick Wake, Owner of Awaken Communications, 2021.

portfolio, design thinking, people engagement and project delivery into a coherent hive.

- Managed two pilot projects to test the PATH-HIVE customer journey and PATH software for international FMCG corporate clients.
- Lead generation, refugee's up-skilling, school and college project management apprenticeship tutoring.

Enovos: Various Roles in Project Management 2013–2017

As Project Delivery Lead, I delivered three complex cross-country initiatives which added significant value to the business:

1. regulatory (EU reporting and financial requirements),
 2. risk management (Health and Safety framework for renewables),
 3. organisational development (project management culture and collaboration).
- Led feasibility studies and due diligence for new investment opportunities: Liquid Natural Gas (LNG) involvement and expanding in adjacent markets.
 - As Scrum Master managed the delivery of two agile software implementation projects (Market data feeds and commodity forward curves management; implementation of pan-European gas optimisation tool), resulting in less manual processing and more comprehensive data audit
 - Created concise business cases via JIRA, Word, and Visio.
 - Coordinated user training, ensured guides were updated.
 - Identified business issues; specified and configured commercial software packages, negotiated with suppliers, and selected appropriate solutions.
 - Set the project management centre of excellence, PMO and mentored colleagues on project management.

Major achievement: Managed from scratch the company's EMIR (EU Regulatory Requirement) reporting programme and saved 75% of the half-million-euro budget.

Openlink Financials: Senior Consultant 2012

- Implemented Endur Trading and Risk Management (ETRM) trading lifecycle software for commodities clients i.e. BP.
- Managed market data feed and commodity forward curve configuration.
- Valued and tested the implementation of products.
- Conducted stress testing and scenario analysis and risk management techniques for Neste Oil, Switzerland.

Major achievement: Reduced training time of the financial, trading and risk management by 80%.

Sirus Solutions: Senior Consultant 2011

- Developed middle office and risk management capabilities of the consultancy and selling its services to commodities clients such as Shell shipping.
- Evaluated ETRM solutions (Openlink/Endur, Allegro etc).
- Supported the business analysis and system mapping.
- Advised Centrica on its power process optimization.

EON Germany: Senior Optimisation Analyst 2007–2010

- Participated in the integration of the risk management and trading activities from five regional operations.
- Managed the daily operation of the power plants optimisation process and balanced requirements.
- Conducted scenario risk optimization analysis.
- Managed the commodity prices and power data base.

Major achievement: Identified improvements and implemented automation in the process of power plant optimization, resulting in 60%-time savings/more timely decisions.