

[ASHRAF BOCKTOR](#)

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SUMMARY

Dedicated and results-oriented senior business analyst and project manager with a passion for driving business change and transformation. Demonstrated expertise in due diligence, innovation, risk management, planning, budgeting, tracking, and delivering projects and programs involving cross-border, external, and internal diverse teams. Possess relevant certifications in agile and waterfall project and program management, risk, innovation, finance, software development, and change management.

Committed to empowering young and internal talents within corporations, I bring extensive experience in facilitating organisational growth and enhancing operational efficiency. Proven ability to lead teams through complex challenges, ensuring projects are delivered successfully. Adept at fostering a collaborative and innovative environment, I strive to contribute to the success of organisations through effective change management and a focus on developing internal capabilities.

KEY SKILLS & CORE COMPETENCES

Skills: Consulting & Mindset Coaching | Software Testing | Data Analysis | Stakeholder & Third Party Management | Workshop Facilitation | Process Improvement | Compliance | Problem Solving | Due Diligence | Design Thinking | Project, Programme & Portfolio Management | Energy Trading & Risk Management | English | Arabic | German | Italian.

Technical: Jira | Visio | Microsoft Office | HTML | CSS | JavaScript | Python | Matlab | MS Project.

WORK EXPERIENCE

PATH Luxembourg and UK

Business Analyst and Project Delivery Manager 2017-Current

- Established a multi-disciplinary consortium, empowering internal talent and amplifying the success of business transformation initiatives by combining technology, live mentoring and training with pragmatic business change methods.
- Conducted business transformation workshops, overseeing pilot projects testing the customer journey and software for diverse clients, including a leading international FMCG corporation (Finlays), a private equity firm (Nation Builders Capital Partners), and startups in health, wellbeing, aviation and women in international trade.
- Tutored Project Management Apprentices from organisations including TFL, Jacobs Solutions, QinetiQ, MBDA, Tetra Tech, Bechtel, AWE, ARUP Group, Skanska, KBR, Murphy Group, and Tideway.
- I devoted significant time to network and lead generation channels for the acquisition of new clients and development of the first-generation end-to-end AI portfolio, program, and people/project management software.

Enovos Luxembourg

Scrum Master and Project Manager 2013-2017

I successfully executed three complex cross-country initiatives and two scrums:

- Regulatory: Implemented EU reporting and financial requirements to ensure compliance with industry standards.
- Risk Management: Developed a Health and Safety framework for the renewables energy portfolio, enhancing overall safety protocols.
- Organisational Development: Spearheaded initiatives to cultivate a project management culture and foster collaboration within the organisation.
- Managed 2 scrums for software development, data management and implementation.

OpenLink Financials and Sirius Solutions Ltd., UK

Senior Consultant 2011-2013

- Implemented commodities trading and risk management systems for BP, Shell & Eni.

E.ON Powergen UK, Germany

Senior Portfolio Optimisation Analyst 2007-2011

- Managed the power plant portfolio optimisation.

LEADERSHIP EXPERIENCE/ACHIEVEMENTS

- Established a diverse consortium comprising 16 individuals from 12 small companies, fostering a rich and inclusive environment that prioritises diversity in skills, talents, and perspectives, with a minimum 25% representation of women.
- Led the EU-wide EMIR reporting program, showcasing outstanding budget management skills with a notable 75% cost-saving, while representing Luxembourg in regulatory meetings at the European Commission and lobbying groups.
- Realised a 70% reduction in processing time, optimising a once 7-hour process to less than 2 hours, enabling daily execution and enhancing timely decision-making.

INTERESTS

Aspirations include authoring books and mastering 8 new languages. I find joy in diverse activities such as cooking, reading, cinema visits, watching football and tennis, playing the guitar, writing poetry, dancing, and engaging in volunteer work.

EDUCATION, DIPLOMAS, CERTIFICATIONS & COURSES

Code Institute, UK *Software Development/Diploma* 2024

University of Harvard, US *Open Innovation/Certificate* 2023

APMG International: *Prince 2, MSP, MOR, Scrum/Certificates* 2015 | 2016

Fitch Learning and EDHEC: *Quantitative Finance, Risk & Asset Management* 2012

University of St. Gallen, Switzerland *Leadership & General Management/MBA* 2011

University of Cambridge, UK *Experimental Molecular Physics/PhD* 2006